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Management Accounts For the 1 month ended 30th April 2005

MANAGEMENT ACCOUNTS FOR THE 1 MONTH ENDED 30th April 2005

COMMENTARY

INTRODUCTION

These accounts have been compared to budget version 3, which was agreed by the Finance and Resources Committee on 23rd March 2005. The format of the management accounts is the same as last financial year.

DETAILED SUMMARY

After one month of the financial year, we budgeted an operating surplus of £62,254. The actual result for the period was a surplus of £159,130, a favourable variance of £96,876.

April has been historically a relatively low spending month which was reflected in the budget. However there are some areas that have been underspent in the first month of the financial year, which will be discussed later.

After 1 month income totalled £864,289 with overheads at £726,086, thus giving the operating surplus of £159,130.

INCOME

Registration income is £17,226 above budget. It is a little early to be discussing any trends, but 2 of the professions (Chiropodists & Physiotherapists) are showing relatively high favourable variances. This is due to an influx of registrants from international and grandparenting applications towards the end of the last financial year. These registrants fees would have been included in the carry forward figure for this financial year and was higher than budgeted.

Investment income is very close to budget, but over the course of the year will fall behind budget due to capital expenditure commitments.

DEPARTMENTS

Departmental Expenditure at £726,086 is £79,650 better than budget. All departments have savings except Fitness to Practise. These favourable variances will be unlikely to be retained over the course of the year, as various projects are begun. For the costs for Kingsley Napley an estimate of the bills outstanding has been included in April 2005. After last financial year where HPC had underestimated the outstanding bills for Kingsley Napley over the months upto March 2005 a relatively high estimate has been included.

OVERHEADS

A study of the Overhead Total Schedule, which lists expenditure by group and type rather than by department, shows Payroll, Staff travelling and subsistence, Property services, Office services, Computer services, Communications and Partners. As mentioned it is little early to talk about trends, but the payroll favourable variances is due to some budgeted positions not being appointed in April (but are likely to be appointed over the course of the year). The favourable variance for Partners is mainly due to reduced training for partners and less approval visits than budgeted.

BALANCE SHEET

The main movements in the balance sheet are an increase in debtors and prepayments and a decrease in creditors. These both have the effect of reducing the cash balance. The prepayment increase is mainly due to the payment of insurance premiums.

Working capital is £1,995,816, showing HPC in a good financial position. The Net Assets are £1,025,675 which is represented by the Capital Grant Receivable (being released to the Income and Expenditure Account) of £334,823 and the Accumulated Fund of £690,851 (£549,586 at the beginning of the financial year plus the net surplus for the year to date).

CASH FLOW

The cash flow statement indicates the cash movement from 1^{st} April 2004 to the current month. The cash movement when compared with the deficit can often be significantly different. To arrive at the cash movement, all non cash items, e.g. depreciation, are removed and balance sheet movements taken into consideration. The net cash outflow from operating activities for the first month of the financial year was a decrease of £301,829. The reason for this as mentioned in the balance sheet is due to an increase in debtors and decrease in creditors.

The overall decrease in cash was £289,166 reflected in the cash movement on the balance sheet from 31^{st} March 2005 until the end of April (bank balance at the end of March of £2,821,795 compared with £2,532,629 at the end of April.)

CONCLUSION

Overall, it is a bit early to be seeing any trends, but the opening month has led to a relatively large surplus which is higher than budgeted.

HPC is in a good financial position, especially in terms of cash which will be required for some capital expenditure in May 2005.

Richard Ballard Management Accountant June 2005

MANAGEMENT ACCOUNTS TO 30 APRIL 2005

	Actual £	Budget £	Variance £	Variance %	Annual Budget £
INCOME	-	-	-	70	4
Professions		\$~\$\$\$\$\$?2 ¹¹ 045246328(;;**\$\$\$ *55*5			
Arts Therapists	9,107	9,072	35	0.38	115,105
Biomedical Scientists	110,517	109,193	1,324	1.21	1,304,935
Chiropodists Clinical Scientists	83,614 24,457	78,070 21,474	5,544 2,983	7.10	814:875
Dietitians	28,933	31,929	(2,996)	13.89 (9.38)	257,396 402,225
Orthoptists	6,088	6,063	25	0.41	70,894
Occupational Therapists	137,316	132,958	4,358	3.28	1,612,151
Paramedics	51,795	51,404	391	0.76	624,597
Physiotherapists	201,449	195,407	6,042	3.09	2,520,695
Prosthetists & Orthotists	3,830	3,876	(46)	(1.19)	46,393
Radiographers	115,842	118,485	(2,643)	(2.23)	1,446,745
Provide the sector of the sect	52,947	52,620	327	0.62	636,827
Operating Department Practitioners	38,395	36,512	1,883	5.16	439,662
Devictor line one	864,289	847.063	17 006	0.00	
Registration Income Department of Health Capital Grant Released	20,926	20,926	17,226 0	2.03 0.00	10.292,500
Department of Health Capital Chant Released	20,020		Ū	0.00	251,112
	885,216	867,989	17,227	1.98	10,543,612
EXPENDITURE	<u></u>	The contraction of the poor set	·		nin al a completante antipat antipatit
Departments					
President	4,490	4,661	171	3.66	55;950
Council	4,188	4,885	697	14.26	425,214
Secretariat	26,236	31,817	5,581	17.54	437,726
Chief Executive	22,159	23,951	1,792	7.48	287,464
Education and Training	46,804	73,389	26,585	36.23	1,046,839
Registration	126,460	136,886	10,426	7.62	1,629,110
Department	27,118	97,276 33,462	7,866 6,344	8.09 18.96	1,424,456 383,622
Administration	50,155	62,577	12,422	19.85	974.941
Fitness to Practise	259,025	248,008	(11,017)	(4.44)	2,283.030
Human Resources	17,803	23,826	6,023	25.28	. 329,653
Communications	52,237	64,998	12,761	19.63	1,020,702
Operating Expenses	726,086	805,736	79,650	9.89	10,298,707
SURPLUS / (DEFICIT) (Excluding Unrealised Gains)	159,130	62,254	96,876	(155.62)	244,905
Investment Income (Excluding Unrealised Gains)	10,164	10,912	(748)	(6.85)	130,961
Investment - Unrealised Gains	(28,029)	2 0	(28,029)	0.00	0
SURPLUS / (DEFICIT)	141,265	73,166	68,100	(93.08)	375,866
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Management Accounts Summary - Apr 05/DETAILED SUMMARY/15/06/2005/17:44

MANAGEMENT ACCOUNTS TO 30 APRIL 2005

DETAILED SUMMARY

	Actual £	Budget £	Variance £	Variance %	Annual Budget £
Income					
Registration fees	42,896	29,994	12,902	43.02	299,651
Registration fees (part year)	0	Ö	0	0.00	0
Readmission fees	5,520	7,105	(1,585)	(22.31)	85,319
Renewal fees	724,651	717,093	7,558	1.05	18,993,010
International scrutiny fees	54,622	58,389	(3,767)	(6.45)	700 720
Confirmation letter fees	0	O	0	0.00	
Grandparenting scrutiny fees & other	36,600	34,482	2,118	6.14	213,800
=	864,289	847,0631	17,226	2.03	10/292/500

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MANAGEMENT ACCOUNTS TO 30 APRIL 2005

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INVESTMENT & OTHER INCOME

BUDGET MANAGER	Fi	nance Direc	tor		
	Actual £	Budget £	Variance £	Variance %	Annuai Budget £
Income					
Bank interest - Business Reserve	2,009	1,666	343	20.61	20,000
Bank interest - Money Market	1,703	1,666	37	2.22	20,000
Bond interest	3,904	3,900	4	0.10	46,800
Portfolio income	3,739	3,680	59	1.60	44,161
P & L on disposal of investments (Realised)		OH AND A	(1,191)	0.00	O
	10,164	10,912	(748)	(6.85)	130,961
P & L on disposal of investments (Unrealised)	(28,029)	0	(28,029)	0.00	

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MANAGEMENT ACCOUNTS TO 30 APRIL 2005

OVERHEAD TOTAL

	Actual £	Budget £	Variance £	Variance %	Annual Budget £
Payroll					
Basic	166,385	182,413	16,028	8.79	2,300,807
Overtime	728	708	(20)	(2.76)	35,986
National Insurance	17,771	20,141,	2,370	11.77	257,047
Pension costs	16,792	21,610	4,818	22.29	259,360
Medical insurance	0	0	0	0.00	0 11
Staff recruitment	3,536	10,000-	6,464	64.64	75,000
Temporary staff	13,282	10,059	(3,223)	(32.04)	152,630
Other payroll expense	0	6,333	3,333	100.00	40,000
	218,492	248,264	29,771	11.99	3,120,830
Staff travelling and subsistence					
Fares	5,608	7,370	1,762	23.91	88.470
Car expenses and car park	347	450	103	22.96	5,400
Subsistence	3,863	5,828	1,965	33.72	69,970
Entertaining	0	252	252	100.00	3,050
Conferences	546	1,081	535	49.47	15,500
Lecturing	0		0	0.00	O STATE
	10,363	14,981	4,618	30.82	182,390
Council and committee expenses					
Allowances	14,230	13,335	(895)	(6.71)	205,656
Travelling and subsistence	10,769	10,606	(163)	(1.54)	169,286
Conference expenses	260	833	573	68.79	10,000
Training	0	0	0	0.00	11,200
-	25,260	24.774	(486)	(1.96)	396,142
Property services	0.504		540	40 70	
Water	3,531 53	4,044	513	12.70	- 48,530
Electricity	1,038	1.050	22 12	29.49 1.17	900
Gas	49	250	201	80.35	12,600 3,000
Cleaning contractors	1,546	1,900	354	18.62	22,800
Cleaning materials	272	770	498	64.70	9,250
Waste disposal	263	840	577	68.75	10,080
Repairs and maintenance	1,233	1,075	(158)	(14.74)	12,900
Maintenance contracts	195	477	282	59.02	5,724
Security	0	, i de la companya de	0	0.00	8,000
Building Refurbishment	0	O	0	0.00	90,000
Property depreciation	2,000	2,000	0	0.00	24,000
	10,180	12,481	2,301	18.44	247,784

OVERHEAD TOTAL

Office services	Actual £	Budget £	Variance £	Variance %	Annual Budget £
	04.040				Phil summer of the full state of the summer
Printing and stationery	21,049	24,157	3,108	12.87	446,892
Photocopying	428	600	172	28.59	7,200
Microfilming	35	36	1	2.08	432
Postage	5,139	7,500	2,361	31.48	260,000
Telephone	1,170	2,000	830	41.50	34,908
Telephone system maintenance	0	O	0	0.00	
Mobile telephone	896	463	(433)	(93.46)	5,580
Fax	114	145	31	21.48	1,750
Couriers	350	437	87	19.86	5,250
Office equipment < £1000	0	2,520	2,520	100.00	30,250
Office equipment rental	428	291	(137)	(47.02)	3,500
Staff catering	993	1,204	211	17.55	14,450
Other office services	703	941	238	25.33	11,295
Room Hire	3,500	3,533	33	0.93	
Depreciation of office equipment	7,490	7 500	10	0.33	39/250
Septemation of onlice equipment		51,327	9,033	17.60	90,000
			9,000	17.60	950 7/57
Computer services					
Hardware < £1000	0	883	883	100.00	
Hardware maintenance	329	691	362	52.39	10,600
Software Systems	0	833	833	100.00	8,300
Software licenses	3,525	4,924	1,399	28.42	304,500
Systems support	4,588	5211	623		59:060
Internet maintenance	2,747	1,940		11.96	62,532
	684		(807)	(41.59)	23,280
Computer media and sundries	#1	1,250	566	45.31	15,000
Disaster contingency plan	5,366	6,081	715	11.76	72,983
Computer training	0	1,712	1,712	100.00	20,550
Other computer services costs	20	666	646	97.07	8,000
IT Security - Backup Offsite etc	64	0	(64)	0.00	O
IT Hardware Disposals	0	0	0	0.00	0
Hardware depreciation		48,000	241	0.50	576:000
mommunications	65,080	72,191	7,111	9.85	1,160,805
Advertising	2 005				CERTIFICATION CONTRACTOR CONTRACTOR
U	3,025	3;000	(25)	(0.85)	225,000
Annual Reports (Design, Distribute)	0	O .	0	0.00	19,000
Brochures (Design, Distribute)	0	2,447	2,447	100.00	29,375
HPC Consultation Events	212	0	(212)	0.00	20,000
Grandparenting Communications	0	0	0	0.00	5,000
Listening Events	501	0	(501)	0.00	28,200
Lobbying	4,284	7,491	3,207	42.81	68,750
PR Advisors	8,783	3.208	(5,575)	(173.77)	-38,500
Market Research	0	0	0	0.00	58,750
Registrant Comms & Internal	0 4	2,937	2,937	100.00	35,250
Translations	280	587	307	52.29	7,050
Stakeholder Communications	0 📗	1,666	1,666	100.00	20,000
Standards of Proficiency (Design, Prod, Dist)	0	1,650	1,650	100.00	19,800
Web Site Design	0	.	0	0.00	29,375
Annual Conference	236		(236)	0.00	0
Marketing & Promotions	291	1,000	709	70.86	12,000
Conference Attendance	3,299	833	(2,466)	(296.07)	10,000
General Events (Internal & External)	9,571	12,000	2,429	20.24	28,000
edia Relations - Press Event Launch	83	O	(83)	0.00	Ö
Welsh Language Scheme	0	1,250	1,250	100.00	15,000
	30,566	38,069	7,503	19.71	669,050
		and the second			an a

OVERHEAD TOTAL

Υ.	ning 22,446 38.02 ors 13,715 12,33 Assessors 42,042 43.65 Fest of Competence 1,990 2,50 anels 0 83 ance & Travel) 0 83 ance & Travel) 0 15,28 o 130,926 1156,10 artmental expenses 0 3,000 ge 0 3,000 3,000 & interest 3,853 5,000 blications 0 16 ance 4,2777 2,88 or 109 30 se 3,500 3,500 olications 0 16 ance 4,2777 2,88 or 16 144,81 onal fees 5,395 5,12 inistration 1,057 41 k .0 16 ormance Consultancy 449 55 ople 0 8 002 3,093 3,86 op 169		Variance £	Variance %	Annual Budget £
Partners Partners Recruitment Partners Training Legal Assessors Registration Assessors International Test of Competence Mediation - Panels Panels (Allowance & Travel) Screening - Panels (Allow & Travel) Approvals (Previously Visits) JVC Costs	22,446 13,715 42,042 1,990 0 36,920 0 10,130 0	5:551 38:027 12:391 43:658 2:500 8:33 37:361 0 1:5:283 0 156:104	1,868 15,581 (1,324) 1,616 510 833 941 0 5,153 0 25,178	33.65 40.97 (10.69) 3.70 20.39 100.00 2.49 0.00 33.72 0.00 16.13	84,200 188,875 148,694 523,900 16,250 10,000 350,875 0 -183,400 0 1,506,194
Jpecific departmental expensesArchive storageAuditors' feesBank charges & interestBooks and publicationsGeneral insuranceLegal insuranceHealth and safetyLegal expensesOther professional feesPension administrationStaff HandbookPersonal Performance ConsultancyInvestors in PeopleGood Citizen SchemeQuality ISO 2002HPC ProcessesReward Data"ubscriptions to professional bodies-rofessional Liaison GroupsLegal -Transcript WriterTaxation adviceTraining	3,000 3,853 0 4,277 3,500 109 159,516 5,395 1,057 . 0 449 0 3,093 0 9 169 1,922 6,571 0 6,571 0	900 3:000 5:000 166 2:883 3:500 323 144:813 5:125 416 166 550 0 83 3:867 0 1.611 5:000 1.611 5:000 1.611 5:000 1.611	900 0 1,147 166 (1,394) 0 214 (14,703) (270) (641) 166 101 0 83 774 0 (9) 1,442 3,078 1,771 500 1,294 (5,379)	100.00 0.00 22.94 100.00 (48.34) 0.00 66.27 (10.15) (5.26) (153.97) 100.00 18.40 0.00 18.40 0.00 18.40 0.00 18.40 0.00 18.40 0.00 18.40 0.00 18.49 61.56 21.23 100.00 99.54 (2.87)	10,800 36,000 2,000 34,602 42,000 3,880 1,295,938 ,239,800 5,000 2,000 6,600 10,000 10,000 10,000 11,000 11,000 19,380 110,900 100,100 6,000 6,000 6,000
OVERHEAD TOTAL	726,086	8057/36	79,650	9.89	10;298,707

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BALANCE SHEET

as at 30th April 2005

	£	£	Marc £	ch 2005 £
FIXED ASSETS			~	L
Tangible fixed assets				
Land & buildings, at cost or valuation Depreciation Net book value	1,700,000 (34,000)	1,666,000	1,700,000 (32,000)	- 1,668,000
Computer Equipment, at cost Depreciation Net book value	2,020,752 (1,236,312)	784,440	1,976,139 <u>(1,188,553)</u>	
Office furniture and equipment, at cost Depreciation Net book value	372,918 (220,156)	152,762	369,740 (212,667)	157,074
Total tangible fixed assets	-	2,603,202		2,612,660
Investments		1,268,488		1,346,804
TOTAL FIXED ASSETS	-	3,871,690		3,959,464
CURRENT ASSETS				
Other debtors and prepayments Bank balances and cash	327,212 2,532,629 2,859,841		185,113 2,821,795 3,006,908	
CURRENT LIABILITIES Amounts falling due within one year				
Creditors and accrued expenses	864,025		1,200,689	
WORKING CAPITAL		1,995,816		1,806,219
DEFERRED INCOME				
Registration fees in advance Retention fees in advance	82,563 4,759,268	(4,841,831)	97,104 4,763,244	(4,860,348)
NET ASSETS	-	1,025,675	-	905,336
Represented by:				
Capital Grant Receivable - LISA System Accumulated Fund at 1 April 2005 Surplus/(Deficit) for the period	-	334,823 549,586 141,265 1,025,675	-	355,750 443,987 105,599 905,336

MANAGEMENT ACCOUNTS TO 30 APRIL 2005

CASH FLOW STATEMENT From 1st April 2005 - 31st March 2006

	L
Surplus over expenditure Depreciation of tangible fixed assets	159,130 57,249
Grant income released	(20,926)
Increase in debtors	(142,099)
Decrease in creditors	(336,664)
Decrease in deferred income	(18,517)
Net cash outflow from operating activities	(301,828)
Return on investments and servicing of finance	
Investment Income (Excluding realised gains)	11,355
Capital expenditure and financial investments	
Purchase of tangible fixed assets	(47,791)
Purchase of investments	(20,498)
Proceeds from sale of investments	69,595
Increase in Cash	(289,166)
Cash at 31st March 2005	2,821,795
Cash at 30th April 2005	2,532,629
Cash Movement	(289,166)

£

		7 allow water to see a												Total
	Mar-04	APRIL	MAY	JUNE	JULY	AUGUST	SEPT	ОСТ	NOV	DEC	JAN	FEB	MAR	12 Mths
Opening Balance 1st		2:821,796	2,532,629	1,304,087	851,516	673,078	154,064	1,207,670	1,854,824	1,968,479	1,664,092	1,759,281	2,039,289	
<u>Receipts</u>														
Registration Income		864,289												
Investment Income		m,355												
Investment Sales		69,595												
Deferred Income Movements		(18,517)												
Total Cash Receipts		926,722	255,483	394,347	850,097	688,601	1,868,869	1,434,452	847,227	442,532	807,209	1,023,020	1,643,012	11,181,571
Payments														
Operational														
Expenditure		726,086												
Depreciation		(57,249)												
Aged Cred / Accrual Movements		336.664	1											
Debtor Movements		142,099												
Payments to Creditors		1,147,600	484,025	846,918	1,026,123	1,200,615	815,263	777,085	730,359	723,706	708,807	739,799	679,533	9,879,833
Exceptional														
Capital Expenditure		47,791	1,000,000	0	2,412	7,000	0	10,213	3,213	23,213	3,213	3,213	3,210	1,103,478
Investment Purchases		20,498-												20,498
					_									
Total Payments		215,889.	1,484,025	846,918	1,028,535	1,207,615	815,263	787,298	733,572	746,919	712,020	743,012	682,743	11,003,809
Closing Balance	2,821,796	2;532;629	1,304,087	851,516	673,078	154,064	1,207,670	1,854,824	1,968,479	1,664,092	1,759,281	2,039,289	2,999,558	177,762

and the second se	The second second	-	ANY AND	Statistic restation	Contractor Contractor	Introduction contraction	Contractor and a state of the	Internet internet in the second second	THE FUEL N SHEETEN AND AND AND AND AND AND AND AND AND AN	Contraction of the Association of the				
	などの語言である。								时间的第三人称单数					
Aged Creditors	803,644	484,025	846,918	1,026,123	1,200,615	815,263	777,085	730,359	723,706	708,807	739,799	679,533	707,263	707.263
Accruals	397,045	380,000	380,000	285,000	285,000	285,000	285,000	285,000	285,000	-		.,		4
Budgeted Expenditure 05/06		748,236	846,918	931,123	1,200,615	815,263	777,085	730.359	723,706	,	,	,	707,263	
													107,205	
				and the second se		Contract of the second states of the second s	and the second sec	Alexand Charles and State of Log 274	PIT-SERVICE PIE-SING	AND THE REAL PROPERTY AND INCOME.		KRANATALE CONTRACTOR	和是一门是出行现代运输。GCU转	

Deferred Income Movements - () Some income from deferred income and cash has already been received. If positive, cash received in advance and not recognised as income in current month.

Depreciation - Cash paid for fixed assets incurred in previous months make depreciation a non cash item, so is taken off the current month expenditure.

Aged Creditor Movements - () Denotes an increase in aged creditors from the previous month and is taken off the current month expenditure as they haven't been paid. Vice versa for a positive figure. Debtor Movements - () Denotes an increase in aged creditors from the previous month and is taken off the current month expenditure as they haven't been paid. Vice versa for a positive figure. The positive, debtors/prepayments have been paid with for the previous month and is taken off the current month expenditure as they haven't been paid. Vice versa for a positive figure.